Christopher M. Scarborough

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Objective:

To use my strong communication, organizational, and people skills to advance my career with a qualified and proven company by providing genuine hospitality, warmth, guidance, and professionalism.

Marlow's Tavern Winter Park, FL

General Manager May 2019 – May 2020

Sunshine Burgers LLC Windermere, FL

General Manager November 2018 – May 2019

Northwestern Mutual Orlando, FL 32801

Financial Representative March 2018 – November

The Pub Orlando Orlando, FL 32819

2018

General Manager, Assistant General Manager December 2011-April 2018

- Re-certified all employees through new on-line training and began full on-line onboarding and orientation programs
- Spearheaded local marketing and outreach to drive sales through local businesses, community and chamber events
- Lowered Food and Beverage costs to at or below company goals
- Promoted 5 hourly employees to supervisory roles with growth plans
- Lowered store overtime from close to 40% to under 5%
- Able to lower food cost 2% within first 30 days by implementing inventory management and portioning controls.
- Reversed sales drop from previous year sales from 14% to 5% from January 2019 to March 2019
- Dropped Steritech brand score from 12 to 3. One of the highest scores in the company.
- Meet and introduced new clients to retirement and wholistic financial planning.
- Maintain relationships with former and current clients on a continuous basis.
- Create and present personalized financial plans to new and existing clients.
- Responsible for all assets of operation for a 4+ million a year store
- Responsible for all GM duties including payroll, reviewing all schedules, full knowledge of P&L and P&L Reconciliation.
- Maintained quality relationships with all vendors and neighbors.
- In charge of a full staff between 70-90 people including overview of all areas of operation, scheduling, and cost of goods for each department.
- Consistently able to hit the goals and budgets set forth for the store while maintaining one of the best food and beverage cost in the company.

Mitchell's Fish Market

Winter Park, FL 32789 Jacksonville, FL 32246 Dining Room/Bar Manager FOH Supervisor October 2007-December 2011

- Responsible for all management duties including but not limited to financial deposits, ordering, establishing inventories and par levels, running of all shifts and 100% guest contact
- Opened restaurant with responsibilities of training all bartenders and assisting with training of all new employees.
- Excelled at operating and continuing a successful bar operation and maintaining a consistent and appropriate bar cost.

Education

- University of Central Florida Studies in Communications.
- Seminole Community College.
 Certificate of Completion in courses of Emergency Medicine

Qualifications

- Excellent personal motivational and entrepreneurship drive.
- Ability to problem solve quickly and stay focused.
- Proficient in all Microsoft Office Products
- Enjoy fast paced environments and working with people.
- Ability to multi-task, while ensuring guests receive the highestlevel of service.
- Food Safety Manager Certified

References	Lindsey Zahner	Marketing Coordinator	513-205-1239
	Nate MacDonald	Director of Development	305-923-4737
	Rob Schelle	Director of Operations	317-450-1446